



## **ICLogistics Scarborough Fair Product**

**Overview:** ICLogistics delivers significant cost savings, international reach and an unprecedented level of access to supply chain information to large corporations and small and medium enterprises (SMEs) by combining a business-to-business (B2B) technology model with a patent-pending process for exchanging inventory and supply chain data, solving the “last mile” bandwidth issue with data exchange. This enhanced level of information availability, along the entire supply chain, can substantially enhance the market capability of SMEs and also significantly improve security wherever goods cross borders.

**Technology:** The same way a desktop computer can print documents to a variety of printers by altering the printer selection, Scarborough Fair<sup>SM</sup> has the ability to convert an SMEs data to make it available to a variety of users (such as corporate buyers or US Customs), in the format they require. This is done without requiring the SME to purchase or run multiple software systems. By housing the supply chain information on the web, information is always available in real time, creating the productivity gains, cost reductions and security optimizations discussed below. ICLogistics can also provide its licensed VFE™ secure environment to surround the data base applications and portals ensuring a Department of Defense level secure environment for the supply chain data, despite its being stored on the web. The Scarborough Fair<sup>SM</sup> software solution can run on most desktop computers. The requirements include: a Pentium-based system with 128MB RAM; Windows NT 4.0/Windows 2000 (Windows 98 compatible); MS Access; JDK 1.3; J2EE sdk 1.3.

The future of this hemisphere depends on the strength of three commitments: democracy, security and market-based development. These commitments are inseparable, and none will be achieved by half-measures. This road is not always easy, but it's the only road to stability and prosperity for all the people -- all the people -- who live in this hemisphere.

- President George W. Bush  
January 2002

**Product:** Scarborough Fair<sup>SM</sup> uses web data management to integrate shippers and customers as supply chain partners. The shipper's computer runs Scarborough Fair<sup>SM</sup> software, creates a web site “Backbone” for the firm, and extracts and posts the company's shipping data (extracted from the SMEs software data files) in a password-protected relational data base (RDB) area on the shipper's web host server. This “virtual” database is enabled to interface directly to the shipper's customer's ERP or legacy systems environment. Additionally, the software allows the shipper to exchange and provide electronic documents directly to the freight forwarders, U.S. Customs, 3PL providers and customers in the appropriate electronic format for each entity. The solution allows for TPAT “Fast Track” compliance.

SME users of Scarborough Fair<sup>SM</sup> will be able to:

- Access the Internet, set up websites and support basic e-commerce capabilities such as email and e-invoicing, enhancing an SMEs position for today's global commerce. The product will also support the productivity gains and cost reductions of efficient B2B integration by making available on-hand balances, lead-times, production schedules, improved order processing, and customer profile information;
- Integrate their online shipping systems with ports and their customers' Supply Chain Management (SCM) and Enterprise Resources Planning (ERP) systems for further optimization; and
- Achieve security optimization by supporting specific XML data elements and complying with international rules specific to their countries and cargo destinations, while maintaining the speedy flow of legitimate goods. The solution supports pre-written document type definitions (DTDs).

### **ICLogistics Scarborough Fair – Providing the right people with the right information!**

- Enabling the use of supply chain technologies like inventory management;
- Increasing data sharing across a variety of software platforms;
- Improving secure access for partners that “need to know”; and
- Restricting sensitive information.