



ICLogistics

Completing the last mile of supply chain integration™

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ICLogistics' AIDC Trade Facilitation Solution Demonstration Touted at Two USAID Conferences

Sofia, Bulgaria (June 9, 2005) – Inner Circle Logistics (ICLogistics), a supply chain focused net-centric data and document management solutions firm, this week showcased the success of its auto identification and data capture (AIDC) trade facilitation solution demonstration at two US Agency for International Development (USAID) sponsored conferences in Sofia, Bulgaria. The AIDC solution built on ICLogistics' flagship product Scarborough FairSM by integrating passive radio frequency identification (RFID), global positioning system (GPS) and biometric authentication technologies into a holistic supply chain solution. The solution encompasses end-to-end electronic commerce, facilitates rapid border crossings and maintains high-level cargo and border security.

"The technology presented at the conference was a benchmark for competitiveness and trade facilitation," says George Handy, Director of International Action Commissions for the Center for Strategic and International Studies (CSIS) and co-host of the June 7 conference. "It was inspiring to see such a solid solution in action and to leave the conference feeling like I had more answers than questions."

The USAID sponsored demonstration program illustrates how critical a net-centric supply chain infrastructure is to ongoing efforts to promote regional competitiveness and increased prosperity in Southeast Europe. The solution recognized major advantages in addressing the three critical barriers to regional trade – cost, standards and border crossing procedures – among the numerous benefits it offered. The combined solution is estimated to produce savings of 458,240 EUR annually for the two demonstration participants and their direct suppliers and customers. Owing to the net-centric processes, the demonstrated solution worked across software platforms, languages and varying company requirements, putting real integration in the grasp of SMEs, with limited information and communication technology (ICT) and financial resources. The solution holds the same promise for governments with a need to share information among border agencies or with their counterparts across a border, offering further reductions in border wait times and the promise of regional integration. Minimizing human intervention by using electronic data flows at borders, the solution also enhanced security and reduced the potential for corruption, important pre-conditions for regional cooperation.

"Our trade facilitation solution is leading the way in both capability and accessibility," says John Clendenin, CEO of ICLogistics. "We are not aware of anyone that can offer this kind of integrated solution, working across multiple software platforms, languages, and document types, that is feasible for a small or medium enterprise to implement and powerful enough for a large corporation or government."

On June 7, 2005, USAID and CSIS hosted the Regional Cross-Border Trade Facilitation Conference, and on June 9, 2005, USAID hosted its Third Regional Conference on Competitiveness. Both conferences featured presentations by ICLogistics' CEO John Clendenin. The first presentation featured the demonstration, which was conducted in cooperation with Macedonian buyer, Mittal Steel Skopje, and Bulgarian supplier, Radomir Metal Trade and Engineering Limited, and included an actual delivery of steel work rolls. The solution set was developed in conjunction with ICLogistics' technology partners iD-Confirm, Motorola Bulgaria,

Neology, and TechnoLogica. In the second presentation, Clendenin addressed regional executives on the subject of regional competitiveness. His remarks focused on cross-border trade facilitation and the use of net-centric technology to improve the efficiency of supply chains that cross international borders. He showed how the strategic use of technology and web-based data management infrastructure can support, and does support, trade facilitation in Southeast Europe. Examples were given to illustrate how the Internet can be used for document transfer, data availability and transfer of customs, cargo manifest information, and other real-time logistics information, enabling ports immediate access to critical cargo information. His conclusion promoted the notion that the Internet and communications infrastructure is as important as physical infrastructure for trading partners in the 21st century.

About the Product

Scarborough FairSM allows trading partners to exchange information, such as invoices, purchase orders, and customs declarations, regardless of what software platform they are running. When integrated with AIDC technology the power of the solution to provide real-time, relevant content, tracking and security information is increased exponentially. For the demonstration, the solution set tracked the truck, driver and cargo from the time they left the supplier's loading dock to their arrival at the buyer's factory. It facilitated the delivery of electronic documentation to Customs and a border crossing procedure whereby required information could be gathered with a simple scan of the RFID tag, vastly speeding up border crossing times. Security was added to the system using biometric authentication so that no one but an authorized and identified user could gather official information at a border crossing, providing the security necessary in today's environment.

About ICLogistics

ICLogistics provides the connectivity required to complete the "last mile" of supply chain integration in an inexpensive and easy-to-use format. It delivers significant cost savings, international reach and an unprecedented level of access to supply chain information to large corporations and small and medium enterprises (SMEs) by combining a business-to-business (B2B) technology model with a patent-pending process for exchanging inventory and supply chain data. ICLogistics combines Web-enabled data and document management with the integration and information management capabilities of enterprise resources planning (ERP) to power full supply chain integration. www.iclogistics.com.

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