



FOR IMMEDIATE RELEASE  
US Contact: Michelle Garcia  
Inner Circle Logistics, Inc.

Phone: +1 786 207-2592  
Email: mgarcia@iclogistics.com

Macedonia Contact: Joshua Gill  
Inner Circle Logistics, Inc.

Phone: +389 071-356- 433  
Email: jgill@iclogistics.com

**USTDA SUPPORTED SINGLE WINDOW DEMONSTRATION SUCCESSFUL**  
*Shows how goods can move seamlessly across Europe's Corridor X Trade Route*

Skopje, Macedonia (July 1, 2008) – Today, Inner Circle Logistics, Inc.'s (ICLogistics) trade facilitation solution was successfully demonstrated in partnership with the US Trade and Development Agency (USTDA) and the Customs Administration of the Republic of Macedonia (CARM). The solution creates a "single window" entry system for Customs documentation for the Customs Administrations of Macedonia, Serbia and Bulgaria, simplifying the process for the business community and increasing cooperation between these Southeastern European neighbors. The solution has important implications for regional business competitiveness.

Last year, the USTDA awarded a grant to fund the technical assistance program and pilot project with the objective of increasing trade capacity in Southeast Europe along Corridor X, which has been identified by the European Union as one of the five most important strategic transport routes in Europe. The regional "single window" system seeks to relieve bottlenecks caused by increased cargo traffic along Corridor X, which includes Norway, Finland, Poland, Czech Republic, Slovakia, Austria, Slovenia, Croatia, Serbia, Macedonia, and Greece.

The regional system allows businesses to submit all import and export documentation in electronic format to one address that can be accessed by all authorized customs and border agents in Macedonia, Serbia and Bulgaria in advance of a shipment's arrival at the border. The system enables Customs officials to process information faster and share documentation across the border to avoid duplication.

"The Regional effort to implement the United Nations recommendation on the creation of "single windows" is a major step forward for trade in the region in terms of technology, competitiveness and cross-border cooperation," says John Clendenin, CEO and founder of ICLogistics. "It is instrumental to continued growth and stability, and we are proud to be the technical solution on which it is based."

ICLogistics has been working with USTDA on trade facilitation projects in Macedonia and the Balkans since 2004 [and with the US Agency for International Development in Macedonia since 2005](#). The operational portion of the pilot included a diverse cross-section of local public and private partners, including the businesses Alkaloid, Learnica, and Tikves; freight forwarders Birkart Globistics and Kuehne & Nagel; and Custom brokers SkySped International. The pilot's technology partners included Sun Microsystems (hardware and servers), Motorola (Canopy System™), and GeoNET GPS, Neology and Motorola/Symbol Technologies (Radio Frequency Identification Devices (RFID) and Automatic Identification and Data Capture (AIDC) technologies).

During the pilot, six shipments of goods were moved through the required processes to export goods beyond the Macedonian border. Required documentation for each shipment was entered once by each business then moved electronically prior to the shipments arrival at In-land Customs and the border crossing point Tabanovce. In addition, each shipment was tracked using AIDC technology.

-more-

storowa 7/15/08 11:59 AM

**Deleted:** the US Agency for International Development and

Documentation and shipment tracking were then integrated in a secure virtual network where the data was made available in real-time to the shippers and required governmental agencies using the ICLogistics' Software Suite, highlighting the flexibility of the system and the capability of transforming data into information using multiple languages and document structures and reporting data formats designed to be operations oriented. The pilot's results show improvement in both the capacity of Customs operations and private sector competitiveness.

During the last year, the project has established Supply Chain Centers of Regional Excellence (SCCORE) based in Bulgaria, Macedonia and Serbia co-located with local universities. These Centers of Excellence will enable the technology transfer, training and business process infrastructure to support the USTDA's effort in the Region as well as The World Bank, USAID and other donor agency regional initiatives in cross-border trade and supply chain integration.

#### About USTDA

The U.S. Trade and Development Agency advances economic development and U.S. commercial interests in developing and middle-income countries. The agency funds various forms of technical assistance, early investment analysis, training, orientation visits and business workshops that support the development of a modern infrastructure and a fair and open trading environment. USTDA's strategic use of foreign assistance funds to support sound investment policy and decision-making in host countries creates an enabling environment for trade, investment and sustainable economic development. In carrying out its mission, USTDA gives emphasis to economic sectors that may benefit from U.S. exports of goods and services.

#### About ICLogistics

Headquartered in St. Croix, US Virgin Islands, ICLogistics provides the connectivity required to complete the "last mile" of supply chain integration in an inexpensive and easy-to-use format. It delivers significant cost savings, international reach and an unprecedented level of access to supply chain information to large corporations and small and medium enterprises (SMEs) by combining a business-to-business (B2B) technology model with a patented process for exchanging inventory and supply chain data. ICLogistics combines Web-enabled data and document management with the integration and information management capabilities of enterprise resources planning (ERP) to power full supply chain integration.  
[www.iclogistics.com](http://www.iclogistics.com).

###