



ICLogistics

Completing the last mile of supply chain integration™

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ICLogistics' AIDC Trade Facilitation Solution Successfully Facilitates Shipment Between Bulgaria and Macedonia

Sofia, Bulgaria (April 27, 2005) – Inner Circle Logistics (ICLogistics), a supply chain focused data and document management software firm, today completed a live test of its auto identification and data capture (AIDC) trade facilitation solution with the delivery of a shipment of steel produced by Bulgarian manufacturer Radomir Metal Trade and Engineering – Bulgaria Ltd. to their Macedonian customer Mittal Steel Skopje. The test used passive radio frequency identification (RFID) tags on the steel, delivery truck and driver's passport. The information transmitted from the tags was integrated with ICLogistics' Scarborough Fair's functionality allowing electronic document exchange between the buyer, supplier and border crossing authorities, such as Customs, a capability which was also demonstrated live. Biometric identification and authentication were also employed as further security features.

"The cost effective introduction of net-centric supply chain management solutions similar to the one pioneered in Bulgaria by ICLogistics is among the important factors for increasing the competitiveness of small and mid-sized enterprises in Southeast Europe," says Mrs. Boyka Pavlova, President of the Regional Chamber of Commerce and Industry (CCI) Pernik. "In the context of Bulgaria's EU accession, net-centric solutions target two further key areas – compliance of Bulgarian SMEs to the EU norms for product traceability and balancing trade facilitation and security across the future external EU borders."

The US Agency for International Development (USAID) sponsored pilot program illustrates how a Net-Centric Supply Chain infrastructure enhances productivity and transportation effectiveness among trading partners crossing regional borders, as well as how the data collected using this infrastructure helps private businesses achieve higher productivity. ICLogistics partnered with key local organizations, such as the Bulgarian Chamber of Commerce and Industry (BCCI), CCI Pernik Bulgaria, and the Bulgarian Association for Facilitation of International Trade Procedures, along with private sector partners id-confirm, Motorola Bulgaria and Neology to complete the successful demonstration. Local public sector supporters included the Governor of Pernik and the communities of Pernik and Radomir.

"The facilitation of emerging cross border supply chains creates a favorable business infrastructure and helps promoting our district as an attractive business location on the crossroads between East and West, North and South," says Dimitar Kolev, Governor of Pernik.

The results of the pilot demonstration will be presented on June 7, 2005 at a conference in Sofia, Bulgaria hosted by USAID, the Center for Strategic & International Studies (CSIS) Euro-Atlantic Action Commission, the Bulgarian SME Promotion Agency, BCCI, Macedonia's Ministry of Economy, and the Macedonian Association of Chambers of Commerce at the Sofia Hilton.

At the core of ICLogistics' RFID trade facilitation solution is its flagship software product Scarborough FairSM (SF). SF allows trading partners to exchange information, such as invoices, purchase orders, and customs declarations, regardless of what software platform they are running. When integrated with AIDC technology the power of the solution to provide real-time, relevant content, tracking and security information is increased exponentially.

"What we have been able to accomplish here in Bulgaria has worldwide implications not only for productivity and transportation effectiveness, but also for security," says John Clendenin, ICLogistics' Chief Executive Officer. "Whenever goods cross borders, governments need to balance the needs of maintaining security while facilitating trade. Our solution allows businesses to be high-value trading partners by allowing them to interact with buyers, suppliers and regulators in a way that is software platform independent. Our solution recognizes that the lack of a universal standard for information exchange cannot hamper growth and security. Those businesses that adopt the ICLogistics solution will have an unprecedented competitive advantage."

"The South East Europe trade facilitation pilot demonstrates a unique capability, with the integrated data flows between trading partners secured by id-confirm's biometric authentication," says Ron Baird, President and CEO of id-confirm. "While this solution is well ahead of the industry standard, it matches a real need that exists today. Together with ICLogistics, we are creating a new standard for net-centric supply chain and security management."

About ICLogistics

ICLogistics provides the connectivity required to complete the "last mile" of supply chain integration in an inexpensive and easy-to-use format. It delivers significant cost savings, international reach and an unprecedented level of access to supply chain information to large corporations and small and medium enterprises (SMEs) by combining a business-to-business (B2B) technology model with a patent-pending process for exchanging inventory and supply chain data. ICLogistics combines Web-enabled data and document management with the integration and information management capabilities of enterprise resources planning (ERP) to power full supply chain integration.

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